

November 16, 2017

It is with great enthusiasm that I recommend Jack Altschuler.

I met Jack when he spoke at my Vistage (CEO peer group) meeting. I was so impressed with the content and delivery that I contacted him to do a presentation at my company.

We are a small, rapidly growing company about to take on a very aggressive expansion plan. My original intent was to have Jack meet with me and my senior staff to help us with the leadership skills and planning necessary to take the company to another level. After a few phone calls, Jack suggested doing a presentation with the whole company. While not what I had originally planned, I deferred to him. Jack arrived in Syracuse around noon and spent the afternoon talking with different leaders and staff members and better understanding our business. The following morning, we brought everyone together for a 5-hour, very interactive presentation.

I explained my vision for the company to everyone and Jack took us through a process that not only laid out the leadership skills necessary for us to hit our goals but also brought everyone together for the "how do we get there" dialogue. My senior team as well as entire staff came away with a clear vision of the company, understanding of our path to success and the tools to help us get there.

There are moments when a company can draw a clean line in the sand and say we are moving forward in a new way. We had that moment and Jack was instrumental in making it happen and generating the buy-in to make it stick.



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