



November 12, 2019

Mr. Jack Altschuler  
Fully Alive Leadership  
via email: [Jack@FullyAliveLeadership.com](mailto:Jack@FullyAliveLeadership.com)

Dear Jack,

Thanks again for coming in to present to the 10Fold management team. It was a great reminder that even if you have offered management training in the past; humans forget. It was pretty evident we all benefited from your presentation. Your messages were not only clear and relevant, but they were presented in an entertaining and memorable way that kept our entire team engaged.

After your training, a senior manager told me that she never fully understood the impact that a well-executed 1:1 meeting with her direct reports could have on her relationship with each person, and how those relationships would translate into better productivity and fewer performance challenges. Another told me that he didn't spend enough time learning about the goals of his staff, and felt those changes could help him both inspire his staff and help build skills towards those goals.

Your energy and passion for the leadership topic is apparent, and I'm glad we had the opportunity to work with you.

Best,

A handwritten signature in black ink that reads 'Susan Thomas'.

Susan Thomas, CEO  
10Fold  
[www.10fold.com](http://www.10fold.com)